securian FINANCIAL®

Estate planning

Estate equalization

Insurance products issued by:
Minnesota Life Insurance Company
Securian Life Insurance Company

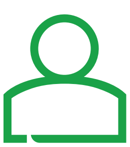
Treat children fairly, regardless of their business involvement

Estate equalization is useful when a business owner wants to treat their children fairly but may not be able to do so equally.

Here's how it works. The owner gifts the business to a child who wishes to continue the business and will succeed as the owner at death.

The rest of the assets will then be split among the other children. Since a large amount of the estate will go to the one child, the owner can equalize the estate by owning a policy individually or by placing a life insurance policy in an irrevocable life insurance trust (ILIT) and naming the remaining children as beneficiaries of the trust.

Estate equalization is an ideal strategy for:



Business owners

Farmers and ranchers

Benefits

- Business is in the estate until the death of the parents
- Successor child receives a full step-up in basis in the business

Considerations

- Estate tax ramifications because the operation is within the parent's estate
- Parent will need to pay (and possibly gift) the premiums

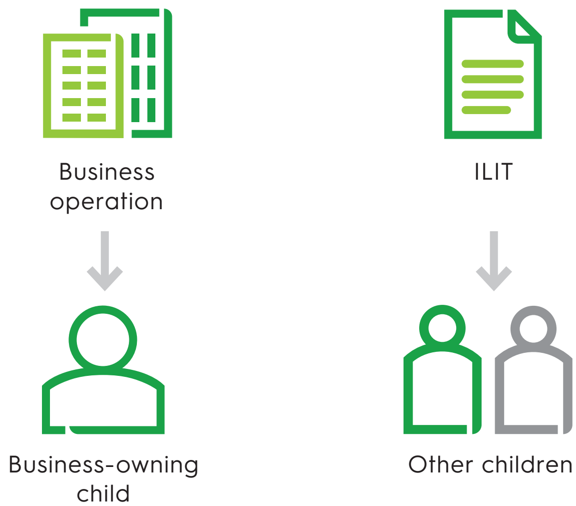
No matter where you are in life's journey, let's make it epic.

Standing for estate planning, individually centered, the EPIC approach to estate planning will help you plan for what's next - and you can begin the important work of leaving your legacy.

Beginning with focusing on you and your wishes, EPIC will help you inventory assets, define your goals and aspirations, and ultimately align your estate plan to achieve those goals.

How estate equalization works:

- Parent (and spouse) bequeath the business to the successor child upon the death of both spouses
- Parent then sets up a life insurance arrangement or ILIT for the benefit of the other children. The arrangement or ILIT is typically funded with a second-to-die life insurance policy.



Learn more

Want to preserve your legacy with estate equalization? Talk to your financial professional for help customizing a life insurance solution for your estate.

Please keep in mind the primary purpose of life insurance is the death benefit.

Life insurance products contain fees, such as mortality and expense charges (which may increase over time), and may contain restrictions, such as surrender periods. No products are actually named.

This information is a general discussion of the relevant federal tax laws provided to promote ideas that may benefit a taxpayer. It is not intended for, nor can it be used by any taxpayer for the purpose of avoiding federal tax penalties. Taxpayers should seek the advice of their own advisors regarding any tax and legal issues specific to their situation.

This is a general communication for informational and educational purposes. The information is not designed, or intended, to be applicable to any person's individual circumstances. It should not be considered investment advice, nor does it constitute a recommendation that anyone engage in (or refrain from) a particular course of action. If you are seeking investment advice or recommendations, please contact your financial professional.

Insurance products are issued by Minnesota Life Insurance Company in all states except New York. In New York, products are issued by Securian Life Insurance Company, a New York authorized insurer. Minnesota Life is not an authorized New York insurer and does not do insurance business in New York. Both companies are headquartered in St. Paul, MN. Product availability and features may vary by state. Each insurer is solely responsible for the financial obligations under the policies or contracts it issues.

Securian Financial is the marketing name for Securian Financial Group, Inc., and its subsidiaries. Minnesota Life Insurance Company and Securian Life Insurance Company are subsidiaries of Securian Financial Group, Inc.

Securian Financial®
INSURANCE
INVESTMENTS
RETIREMENT

securian.com

400 Robert Street North, St. Paul, MN 55101-2098

F74093-41 Rev 9-2022 DOFU 9-2022
2414432