

#### SecureCare™ III

Long-term care and nonparticipating whole life insurance

Insurance products issued by: Minnesota Life Insurance Company

# SecureCare III competitive comparison

Multi-pay

#### See where SecureCare III ranks #1 in multi-pay scenarios

The following hypothetical examples are for illustrative purposes only. Each table compares SecureCare III, a long-term care (LTC) and nonparticipating whole life policy, to policies from three other companies using the most commonly illustrated return of premium option for each carrier.

Note that SecureCare III includes the optional Premium Waiver for LTC Agreement. This means if the client went on claim and started receiving benefits before their policy was paid up, Securian Financial would cover their entire premium, both the life and LTC portion, while they were receiving benefits.



# Discover SecureCare III marketing resources

securian.com/securecare-tools



# **Questions?**

Call Your SecureCare Sales Support Team today:

#### 1-877-696-6654

(Securian Financial and Broker-Dealer)

#### 1-888-900-1962

(Independent Brokerage)

# 55-year-old male, non-tobacco underwriting rating with couples discount

		Securian Financial	Lincoln Financial Group	Nationwide <sup>®</sup>	OneAmerica®
		SecureCare III <sup>1</sup>	MoneyGuard FixedAdvantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$204,121	\$135,990	\$197,744	\$160,7464
	Day 1 total LTC benefit	\$408,242	\$271,980	\$395,488	\$321,492 <sup>4</sup>
\$10,000,	Day 1 monthly LTC benefit	\$8,505	\$5,666	\$8,239	\$6,430 <sup>4</sup>
10-pay;	Day 1 surrender value	N/A	\$7,000	\$9,500	N/A <sup>4</sup>
4-year benefit	Age 85 total LTC benefits	\$408,242	\$271,980	\$395,488	\$321,492 <sup>4</sup>
	Age 85 monthly LTC benefits	\$8,505	\$5,666	\$8,239	\$6,430 <sup>4</sup>
	Age 85 surrender value	\$166,976	\$70,000	\$160,082	\$127,6774
	Guaranteed Death Benefit	\$204,121	\$135,990	\$197,744	\$160,7464
	Initial face amount	\$153,393	\$156,574	\$146,904	\$123,5944
	Day 1 total LTC benefit	\$320,870	\$327,524	\$307,297	\$247,188 <sup>4</sup>
\$10,000, 10-pay;	Day 1 monthly LTC benefit	\$6,391	\$6,524	\$6,121	\$4,944 <sup>4</sup>
	Day 1 surrender value	N/A	\$7,000	\$8,260	N/A <sup>4</sup>
4-year benefit 3% compound	Age 85 total LTC benefits	\$778,835	\$794,986	\$745,890	\$446,454 <sup>4</sup>
inflation	Age 85 monthly LTC benefits	\$15,514	\$15,835	\$14,857	\$8,9294
	Age 85 surrender value	\$125,479	\$70,000	\$118,925	\$98,168 <sup>4</sup>
	Guaranteed Death Benefit	\$153,393	\$156,574	\$146,904	\$123,5944
	Initial face amount	\$200,958	\$135,295	\$195,871	\$167,2525
	Day 1 total LTC benefit	\$502,395	\$338,238	\$489,677	\$334,5045
\$10,000,	Day 1 monthly LTC benefit	\$8,373	\$5,637	\$8,161	\$5,0185
10-pay;	Day 1 surrender value	N/A	\$7,000	\$9,500	N/A <sup>5</sup>
5-year benefit	Age 85 total LTC benefits	\$502,395	\$338,238	\$489,677	\$334,5045
	Age 85 monthly LTC benefits	\$8,373	\$5,637	\$8,161	\$5,0185
	Age 85 surrender value	\$164,389	\$70,000	\$158,565	\$132,8455
	Guaranteed Death Benefit	\$200,958	\$135,295	\$195,871	\$167,2525
	Initial face amount	\$149,298	\$155,588	\$145,187	\$134,1205
\$10,000, 10-pay; 5-year benefit 3% compound	Day 1 total LTC benefit	\$396,322	\$413,019	\$385,408	\$268,2405
	Day 1 monthly LTC benefit	\$6,221	\$6,483	\$6,049	\$4,0245
	Day 1 surrender value	N/A	\$7,000	\$8,164	N/A <sup>5</sup>
	Age 85 total LTC benefits	\$961,977	\$1,002,506	\$935,485	\$484,476 <sup>5</sup>
inflation	Age 85 monthly LTC benefits	\$15,099	\$15,736	\$14,684	\$7,267 <sup>5</sup>
	Age 85 surrender value	\$122,129	\$70,000	\$117,534	\$106,5295
	Guaranteed Death Benefit	\$149,298	\$155,588	\$145,187	\$134,1205



- 1. Illustrated numbers reflect LTC Boost as the ROP option and the Premium Waiver for Long-Term Care Agreement.
- 2. Illustrated using Basic ROP option.
- 3. Illustrated using Maximum LTC Benefit as the ROP option.
- 4. Calculated with 25 month Acceleration of Benefits (AOB) and 25 month Continuation of Benefits Rider (COB). Total of 50 months with 20-year inflation on the AOB and COB.
- 5. Calculated with 33 month Acceleration of Benefits (AOB) and 33 month Continuation of Benefits Rider (COB). Total of 66 months with 20-year inflation on the AOB and COB.

		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III <sup>1</sup>	MoneyGuard FixedAdvantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$199,211	\$130,684	\$194,409	\$174,4286
	Day 1 total LTC benefit	\$597,633	\$392,052	\$583,228	\$348,8566
\$10,000,	Day 1 monthly LTC benefit	\$8,300	\$5,445	\$8,100	\$3,4896
10-pay;	Day 1 surrender value	N/A	\$7,000	\$9,500	N/A <sup>6</sup>
6-year benefit	Age 85 total LTC benefits	\$597,633	\$392,052	\$583,228	\$348,8566
	Age 85 monthly LTC benefits	\$8,300	\$5,445	\$8,100	\$3,4896
	Age 85 surrender value	\$162,959	\$70,000	\$157,382	\$138,5456
	Guaranteed Death Benefit	\$199,211	\$130,684	\$194,409	\$174,4286
	Initial face amount	\$147,085	\$150,813	\$142,141	\$148,042 <sup>6</sup>
	Day 1 total LTC benefit	\$475,703	\$487,760	\$459,714	\$296,1646
\$10,000,	Day 1 monthly LTC benefit	\$6,129	\$6,284	\$5,923	\$2,9626
10-pay;	Day 1 surrender value	N/A	\$7,000	\$7,992	N/A <sup>6</sup>
6-year benefit	Age 85 total LTC benefits	\$1,154,656	\$1,183,922	\$1,115,846	\$534,9116
3% compound inflation	Age 85 monthly LTC benefits	\$14,876	\$15,253	\$14,376	\$5,3496
	Age 85 surrender value	\$120,319	\$70,000	\$115,069	\$117,6196
	Guaranteed Death Benefit	\$147,085	\$150,813	\$142,141	\$148,0426
	Initial face amount	\$134,236	\$150,813	\$141,077	\$102,764
\$10,000.	Day 1 total LTC benefit	\$596,836	\$487,760	\$540,497	unlimited
10-pay; maximum benefit duration <sup>7</sup>	Day 1 monthly LTC benefit	\$5,593	\$6,284	\$5,878	\$4,111
	Day 1 surrender value	N/A	\$7,000	\$7,932	N/A
	Age 85 total LTC benefits	\$1,448,677	\$1,183,922	\$1,311,928	unlimited
3% compound	Age 85 monthly LTC benefits	\$13,576	\$15,253	\$14,268	\$7,424
inflation	Age 85 surrender value	\$109,808	\$70,000	\$114,207	\$81,623
	Guaranteed Death Benefit	\$134,236	\$150,813	\$141,077	\$102,764



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- 7. Maximum benefit duration allowed with 3% compound inflation illustrated. For Securian that is 8 years, for Lincoln that is 6 years, for Nationwide that is 7 years, and for OneAmerica that is lifetime.

# 55-year-old female, non-tobacco underwriting rating with couples discount

		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III¹	MoneyGuard Fixed Advantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$197,954	\$128,397	\$190,971	\$165,0984
	Day 1 total LTC benefit	\$395,908	\$256,794	\$381,941	\$330,1964
440.000	Day 1 monthly LTC benefit	\$8,248	\$5,350	\$7,957	\$6,6044
\$10,000, 10-pay;	Day 1 surrender value	N/A	\$7,000	\$9,500	N/A <sup>4</sup>
4-year benefit	Age 85 total LTC benefits	\$395,908	\$256,794	\$381,941	\$330,1964
, year benefit	Age 85 monthly LTC benefits	\$8,248	\$5,350	\$7,957	\$6,604 <sup>4</sup>
	Age 85 surrender value	\$155,987	\$70,000	\$133,380	\$125,750 <sup>4</sup>
	Guaranteed Death Benefit	\$197,954	\$128,397	\$190,971	\$165,0984
	Initial face amount	\$137,703	\$143,131	\$134,345	\$109,4934
	Day 1 total LTC benefit	\$288,049	\$299,404	\$281,024	\$218,986 <sup>4</sup>
\$10,000, 10-pay;	Day 1 monthly LTC benefit	\$5,738	\$5,964	\$5,598	\$4,380 <sup>4</sup>
4-year benefit	Day 1 surrender value	N/A	\$7,000	\$6,839	N/A <sup>4</sup>
3% compound	Age 85 total LTC benefits	\$699,171	\$726,731	\$682,120	\$395,5174
inflation	Age 85 monthly LTC benefits	\$13,927	\$14,476	\$13,587	\$7,910 <sup>4</sup>
	Age 85 surrender value	\$108,510	\$70,000	\$104,287	\$83,3984
	Guaranteed Death Benefit	\$137,703	\$143,131	\$134,345	\$109,4934
	Initial face amount	\$192,030	\$123,620	\$187,514	\$176,5845
	Day 1 total LTC benefit	\$480,075	\$309,050	\$468,785	\$353,1685
\$10,000,	Day 1 monthly LTC benefit	\$8,001	\$5,151	\$7,813	\$5,2985
10-pay;	Day 1 surrender value	N/A	\$7,000	\$9,500	N/A <sup>5</sup>
5-year benefit	Age 85 total LTC benefits	\$480,075	\$309,050	\$468,785	\$353,1685
	Age 85 monthly LTC benefits	\$8,001	\$5,151	\$7,813	\$5,2985
	Age 85 surrender value	\$151,319	\$70,000	\$145,560	\$134,4995
	Guaranteed Death Benefit	\$192,030	\$123,620	\$187,514	\$176,5845
	Initial face amount	\$130,886	\$134,482	\$125,843	\$121,6695
\$10,000, 10-pay; 5-year benefit 3% compound inflation	Day 1 total LTC benefit	\$347,446	\$356,992	\$334,058	\$243,3385
	Day 1 monthly LTC benefit	\$5,454	\$5,603	\$5,243	\$3,6505
	Day 1 surrender value	N/A	\$7,000	\$6,406	N/A <sup>5</sup>
	Age 85 total LTC benefits	\$843,342	\$866,512	\$810,846	\$439,5005
	Age 85 monthly LTC benefits	\$13,237	\$13,601	\$12,727	\$6,593 <sup>5</sup>
	Age 85 surrender value	\$103,138	\$70,000	\$97,687	\$92,6725
	Guaranteed Death Benefit	\$130,886	\$134,482	\$125,843	\$121,6695



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		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III <sup>1</sup>	MoneyGuard Fixed Advantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$188,298	\$122,005	\$181,768	\$192,826 <sup>6</sup>
	Day 1 total LTC benefit	\$564,894	\$366,016	\$545,304	\$385,6526
\$10,000,	Day 1 monthly LTC benefit	\$7,846	\$5,084	\$7,574	\$3,8576
10-pay;	Day 1 surrender value	N/A	\$7,000	\$9,253	N/A <sup>6</sup>
6-year benefit	Age 85 total LTC benefits	\$564,894	\$366,016	\$545,304	\$385,6526
	Age 85 monthly LTC benefits	\$7,846	\$5,084	\$7,574	\$3,8576
	Age 85 surrender value	\$148,378	\$70,000	\$141,099	\$146,870 <sup>6</sup>
	Guaranteed Death Benefit	\$188,298	\$122,005	\$181,768	\$192,8266
	Initial face amount	\$126,694	\$130,660	\$121,939	\$141,823 <sup>6</sup>
	Day 1 total LTC benefit	\$409,754	\$422,581	\$394,376	\$283,6466
\$10,000,	Day 1 monthly LTC benefit	\$5,279	\$5,444	\$5,081	\$2,8366
10-pay	Day 1 surrender value	N/A	\$7,000	\$6,208	N/A <sup>6</sup>
6-year benefit	Age 85 total LTC benefits	\$994,582	\$1,025,715	\$957,255	\$512,3026
3% compound inflation	Age 85 monthly LTC benefits	\$12,813	\$13,215	\$12,332	\$5,1236
	Age 85 surrender value	\$99,835	\$70,000	\$94,657	\$108,0226
	Guaranteed Death Benefit	\$126,694	\$130,660	\$121,939	\$141,823 <sup>6</sup>
	Initial face amount	\$110,189	\$130,660	\$115,691	\$73,909
\$10,000,	Day 1 total LTC benefit	\$489,919	\$422,581	\$443,238	unlimited
10-pay maximum benefit duration <sup>7</sup> 3% compound	Day 1 monthly LTC benefit	\$4,591	\$5,444	\$4,820	\$2,956
	Day 1 surrender value	N/A	\$7,000	\$5,890	N/A
	Age 85 total LTC benefits	\$1,189,162	\$1,025,715	\$1,075,855	unlimited
	Age 85 monthly LTC benefits	\$11,144	\$13,215	\$11,700	\$5,340
inflation	Age 85 surrender value	\$86,829	\$70,000	\$89,806	\$56,294
	Guaranteed Death Benefit	\$110,189	\$130,660	\$115,691	\$73,909



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# 60-year-old male, non-tobacco underwriting rating with couples discount

		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III <sup>1</sup>	MoneyGuard Fixed Advantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$168,052	\$123,898	\$163,872	\$138,6194
	Day 1 total LTC benefit	\$336,104	\$247,796	\$327,744	\$277,2384
\$10,000,	Day 1 monthly LTC benefit	\$7,002	\$5,162	\$6,828	\$5,545 <sup>4</sup>
10-pay;	Day 1 surrender value	N/A	\$7,000	\$9,500	N/A <sup>4</sup>
4-year benefit	Age 85 total LTC benefits	\$336,104	\$247,796	\$327,744	\$277,2384
	Age 85 monthly LTC benefits	\$7,002	\$5,162	\$6,828	\$5,5454
	Age 85 surrender value	\$137,471	\$70,000	\$132,661	\$110,1024
	Guaranteed Death Benefit	\$168,052	\$123,898	\$163,872	\$138,619 <sup>4</sup>
	Initial face amount	\$131,225	\$142,180	\$125,676	\$105,932 <sup>4</sup>
	Day 1 total LTC benefit	\$274,498	\$297,414	\$262,890	\$211,8644
\$10,000,	Day 1 monthly LTC benefit	\$5,468	\$5,924	\$5,236	\$4,2374
10-pay;	Day 1 surrender value	N/A	\$7,000	\$8,308	N/A <sup>4</sup>
4-year benefit 3% compound	Age 85 total LTC benefits	\$574,738	\$622,719	\$550,433	\$382,6544
inflation	Age 85 monthly LTC benefits	\$11,448	\$12,404	\$10,964	\$7,6534
	Age 85 surrender value	\$107,345	\$70,000	\$101,739	\$84,1404
	Guaranteed Death Benefit	\$131,225	\$142,180	\$125,676	\$105,9324
	Initial face amount	\$165,429	\$122,436	\$162,485	\$144,6755
	Day 1 total LTC benefit	\$413,573	\$306,090	\$406,213	\$289,350⁵
\$10,000,	Day 1 monthly LTC benefit	\$6,893	\$5,102	\$6,770	\$4,3405
10-pay;	Day 1 surrender value	N/A	\$7,000	\$9,500	N/A <sup>5</sup>
5-year benefit	Age 85 total LTC benefits	\$413,573	\$306,090	\$406,213	\$289,3505
	Age 85 monthly LTC benefits	\$6,893	\$5,102	\$6,770	\$4,3405
	Age 85 surrender value	\$135,325	\$70,000	\$131,539	\$114,9125
	Guaranteed Death Benefit	\$165,429	\$122,463	\$162,485	\$144,6755
	Initial face amount	\$127,915	\$140,468	\$125,398	\$115,326 <sup>5</sup>
\$10,000, 10-pay 5-year benefit	Day 1 total LTC benefit	\$339,560	\$372,882	\$332,876	\$230,6525
	Day 1 monthly LTC benefit	\$5,330	\$5,853	\$5,225	\$3,4605
	Day 1 surrender value	N/A	\$7,000	\$8,290	N/A <sup>5</sup>
	Age 85 total LTC benefits	\$710,962	\$780,732	\$696,969	\$416,5885
3% compound inflation	Age 85 monthly LTC benefits	\$11,159	\$12,255	\$10,940	\$6,2495
imanon	Age 85 surrender value	\$104,638	\$70,000	\$101,514	\$91,6015
	Guaranteed Death Benefit	\$127,915	\$140,468	\$125,398	\$115,326 <sup>5</sup>



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		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III <sup>1</sup>	MoneyGuard Fixed Advantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$164,017	\$119,913	\$160,193	\$151,5846
	Day 1 total LTC benefit	\$492,051	\$359,739	\$480,579	\$303,1686
\$10,000,	Day 1 monthly LTC benefit	\$6,834	\$4,996	\$6,675	\$3,0326
10-pay;	Day 1 surrender value	N/A	\$7,000	\$9,500	N/A <sup>6</sup>
6-year benefit	Age 85 total LTC benefits	\$492,051	\$359,739	\$480,579	\$303,1686
	Age 85 monthly LTC benefits	\$6,834	\$4,996	\$6,675	\$3,0326
	Age 85 surrender value	\$134,170	\$70,000	\$129,683	\$120,4006
	Guaranteed Death Benefit	\$164,017	\$119,913	\$160,193	\$151,5846
	Initial face amount	\$126,157	\$138,800	\$122,541	\$128,057 <sup>6</sup>
	Day 1 total LTC benefit	\$408,018	\$448,908	\$396,324	\$256,1146
\$10,000,	Day 1 monthly LTC benefit	\$5,257	\$5,783	\$5,106	\$2,5616
10-pay	Day 1 surrender value	N/A	\$7,000	\$8,101	N/A <sup>6</sup>
6-year benefit	Age 85 total LTC benefits	\$854,298	\$939,913	\$829,814	\$462,575 <sup>6</sup>
3% compound inflation	Age 85 monthly LTC benefits	\$11,006	\$12,109	\$10,691	\$4,6266
	Age 85 surrender value	\$103,199	\$70,000	\$99,202	\$101,7136
	Guaranteed Death Benefit	\$126,157	\$138,800	\$122,541	\$128,057 6
	Initial face amount	\$116,022	\$138,800	\$121,407	\$87,138
\$10,000,	Day 1 total LTC benefit	\$515,853	\$448,908	\$465,138	unlimited
10-pay maximum benefit duration <sup>7</sup> 3% compound	Day 1 monthly LTC benefit	\$4,834	\$5,783	\$5,059	\$3,486
	Day 1 surrender value	N/A	\$7,000	\$8,026	N/A
	Age 85 total LTC benefits	\$1,080,082	\$939,913	\$973,895	unlimited
	Age 85 monthly LTC benefits	\$10,122	\$12,109	\$10,592	\$6,295
inflation	Age 85 surrender value	\$94,909	\$70,000	\$98,284	\$69,212
	Guaranteed Death Benefit	\$116,022	\$138,800	\$121,407	\$87,138



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# 60-year-old female, non-tobacco underwriting rating with couples discount

Initial face amount			Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
Initial face amount			SecureCare III <sup>1</sup>	MoneyGuard Fixed Advantage®2	CareMatters® II³	Asset Care®
Day 1 monthly LTC benefit   \$6,768   \$4,763   \$6,604   \$5,6564   \$10-pay;   Day 1 surrender value   N/A   \$7,000   \$9,500   N/A*   \$4,900   \$4,00		Initial face amount	\$162,441			\$141,402 <sup>4</sup>
Day 1 surrender value		Day 1 total LTC benefit	\$324,882	\$228,616	\$316,986	\$282,8044
Age 85 total LTC benefits	\$10,000,	Day 1 monthly LTC benefit	\$6,768	\$4,763	\$6,604	\$5,656 <sup>4</sup>
Age 85 monthly LTC benefits   \$6,768   \$4,763   \$6,604   \$5,5566     Age 85 surrender value   \$128,003   \$70,000   \$123,032   \$107,7026     Guaranteed Death Benefit   \$162,441   \$114,308   \$158,493   \$141,4026     Initial face amount   \$118,595   \$127,559   \$114,771   \$91,8956     Day 1 total LTC benefit   \$248,079   \$266,830   \$240,079   \$183,7906     Day 1 monthly LTC benefit   \$4,941   \$5,515   \$4,782   \$3,6766     Age 85 total LTC benefit   \$519,422   \$558,682   \$502,673   \$331,9496     Age 85 monthly LTC benefits   \$10,346   \$111,279   \$10,013   \$6,6396     Age 85 monthly LTC benefit   \$118,595   \$127,559   \$114,771   \$91,8956     Guaranteed Death Benefit   \$118,595   \$127,559   \$114,771   \$91,8956     Initial face amount   \$157,475   \$109,119   \$153,686   \$151,9526     Day 1 monthly LTC benefit   \$393,688   \$272,798   \$384,215   \$303,9046     Age 85 total LTC benefit   \$6,561   \$4,547   \$6,404   \$4,5596     Age 85 monthly LTC benefit   \$393,688   \$272,798   \$384,215   \$303,9046     Age 85 monthly LTC benefit   \$393,688   \$272,798   \$384,215   \$303,9046     Age 85 monthly LTC benefit   \$6,561   \$4,547   \$6,404   \$4,5596     Age 85 monthly LTC benefit   \$393,688   \$272,798   \$384,215   \$303,9046     Age 85 monthly LTC benefit   \$6,561   \$4,547   \$6,404   \$4,5596     Age 85 monthly LTC benefit   \$124,090   \$70,000   \$119,300   \$115,7376     Guaranteed Death Benefit   \$157,475   \$109,119   \$153,686   \$151,9526     Initial face amount   \$112,952   \$118,734   \$108,102   \$103,6696     Day 1 total LTC benefit   \$299,839   \$315,187   \$286,963   \$207,3386     Day 1 monthly LTC benefit   \$4,706   \$4,947   \$4,504   \$3,1106     Day 1 monthly LTC benefit   \$4,706   \$4,947   \$4,504   \$3,1106     Day 1 monthly LTC benefit   \$4,706   \$4,947   \$4,504   \$3,1106     Day 1 monthly LTC benefit   \$4,706   \$4,947   \$4,504   \$3,1106     Day 1 monthly LTC benefit   \$4,706   \$4,947   \$4,504   \$3,1106     Age 85 monthly LTC benefit   \$4,706   \$4,947   \$4,504   \$3,1106     Age 85 monthly LTC benefit   \$4,706   \$4,947   \$4,504   \$3,	10-pay;	Day 1 surrender value	N/A	\$7,000	\$9,500	N/A <sup>4</sup>
Age 85 surrender value	4-year benefit	Age 85 total LTC benefits	\$324,882	\$228,616	\$316,986	\$282,8044
Initial face amount   \$118,595   \$127,559   \$114,771   \$91,8954		Age 85 monthly LTC benefits	\$6,768	\$4,763	\$6,604	\$5,656 <sup>4</sup>
Initial face amount		Age 85 surrender value	\$128,003	\$70,000	\$123,032	\$107,7024
Day 1 total LTC benefit   \$248,079   \$266,830   \$240,079   \$183,7904   \$10,000, 10-pay;   Day 1 monthly LTC benefit   \$4,941   \$5,315   \$4,782   \$3,6764   Day 1 surrender value   N/A   \$7,000   \$6,885   N/A4   Age 85 total LTC benefits   \$519,422   \$558,682   \$502,673   \$331,9494   Age 85 monthly LTC benefits   \$10,346   \$11,129   \$10,013   \$6,6394   Age 85 monthly LTC benefits   \$10,346   \$11,129   \$10,013   \$6,6394   Age 85 monthly LTC benefits   \$118,595   \$127,559   \$114,771   \$91,8954   \$10,000, 10-pay;   Day 1 monthly LTC benefit   \$393,688   \$272,798   \$384,215   \$303,9044   \$4,5595   Age 85 monthly LTC benefits   \$393,688   \$272,798   \$384,215   \$303,9044   \$4,5595   Age 85 monthly LTC benefits   \$393,688   \$272,798   \$384,215   \$303,9044   \$4,5595   Age 85 monthly LTC benefits   \$393,688   \$272,798   \$384,215   \$303,9044   \$4,5595   Age 85 monthly LTC benefits   \$393,688   \$272,798   \$384,215   \$303,9044   \$4,5595   Age 85 monthly LTC benefits   \$4,547   \$6,404   \$4,5595   Age 85 monthly LTC benefits   \$124,090   \$70,000   \$119,300   \$115,7375   \$109,119   \$153,686   \$151,9525   \$10,000, 10-pay;   Day 1 total LTC benefit   \$299,839   \$315,187   \$286,963   \$207,3385   Day 1 monthly LTC benefit   \$299,839   \$315,187   \$286,963   \$207,3385   Day 1 monthly LTC benefit   \$4,706   \$4,947   \$4,504   \$3,1105   Day 1 surrender value   N/A   \$7,000   \$6,485   N/A5   Age 85 monthly LTC benefits   \$627,796   \$659,932   \$600,838   \$374,4795   Age 85 monthly LTC benefits   \$9,854   \$10,359   \$9,431   \$5,6175   Age 85 monthly LTC benefits   \$9,854   \$10,359   \$9,431   \$5,6175   Age 85 monthly LTC benefits   \$9,854   \$10,359   \$9,431   \$5,6175   Age 85 monthly LTC benefits   \$9,854   \$10,359   \$9,431   \$5,6175   Age 85 monthly LTC benefits   \$9,854   \$10,359   \$9,431   \$5,6175   Age 85 monthly LTC benefits   \$9,854   \$10,359   \$9,431   \$5,6175   Age 85 monthly LTC benefits   \$9,854   \$10,359   \$9,431   \$5,6175   Age 85 monthly LTC benefits   \$9,854   \$10,359   \$9,431   \$5,6175   Age 85 monthly LTC benefits   \$9,854		Guaranteed Death Benefit	\$162,441	\$114,308	\$158,493	\$141,402 <sup>4</sup>
Day 1 monthly LTC benefit		Initial face amount	\$118,595	\$127,559	\$114,771	\$91,8954
Day 1 surrender value		Day 1 total LTC benefit	\$248,079	\$266,830	\$240,079	\$183,7904
A-year benefit   3% compound inflation   Age 85 total LTC benefits   \$519,422   \$558,682   \$502,673   \$331,9494   Age 85 monthly LTC benefits   \$10,346   \$11,129   \$10,013   \$6,6394   Age 85 monthly LTC benefits   \$10,346   \$11,129   \$10,013   \$6,6394   Age 85 monthly LTC benefits   \$11,346   \$11,129   \$10,013   \$6,6394   Age 85 monthly LTC benefits   \$118,595   \$127,559   \$114,771   \$91,8954   \$10,000,		Day 1 monthly LTC benefit	\$4,941	\$5,315	\$4,782	\$3,676 <sup>4</sup>
Age 85 fotal LTC benefits \$519,422 \$558,682 \$502,673 \$331,9494 Age 85 monthly LTC benefits \$10,346 \$11,129 \$10,013 \$6,6394 Age 85 surrender value \$93,453 \$70,000 \$89,092 \$69,9944 Age 85 surrender value \$93,453 \$70,000 \$89,092 \$69,9944 Age 85 surrender value \$118,595 \$127,559 \$114,771 \$91,8954 Age 85 total LTC benefit \$393,688 \$272,798 \$384,215 \$303,9045 Age 85 total LTC benefit \$4,547 \$6,404 \$4,5595 Age 85 total LTC benefits \$393,688 \$272,798 \$384,215 \$303,9045 Age 85 monthly LTC benefits \$393,688 \$272,798 \$384,215 \$303,9045 Age 85 monthly LTC benefits \$393,688 \$272,798 \$384,215 \$303,9045 Age 85 monthly LTC benefits \$4,547 \$6,404 \$4,5595 Age 85 monthly LTC benefits \$4,547 \$6,404 \$4,5595 Age 85 surrender value \$124,090 \$70,000 \$119,300 \$115,737 \$Guaranteed Death Benefit \$157,475 \$109,119 \$153,686 \$151,9525 Age 85 surrender value \$124,090 \$70,000 \$119,300 \$115,737 \$Guaranteed Death Benefit \$157,475 \$109,119 \$153,686 \$151,9525 Day 1 total LTC benefit \$299,839 \$315,187 \$286,963 \$207,3385 Day 1 monthly LTC benefit \$4,706 \$4,947 \$4,504 \$3,1105 Day 1 surrender value N/A \$7,000 \$6,485 N/A55 Age 85 total LTC benefits \$627,796 \$659,932 \$600,838 \$374,4795 Age 85 monthly LTC benefits \$9,854 \$10,359 \$9,431 \$5,6175 Age 85 surrender value \$89,006 \$70,000 \$83,915 \$78,9625		Day 1 surrender value	N/A	\$7,000	\$6,885	N/A <sup>4</sup>
Age 85 monthly LTC benefits		Age 85 total LTC benefits	\$519,422	\$558,682	\$502,673	\$331,949 <sup>4</sup>
Initial face amount   \$157,475   \$109,119   \$153,686   \$151,9525		Age 85 monthly LTC benefits	\$10,346	\$11,129	\$10,013	\$6,6394
Initial face amount   \$157,475   \$109,119   \$153,686   \$151,9525		Age 85 surrender value	\$93,453	\$70,000	\$89,092	\$69,9944
Day 1 total LTC benefit   \$393,688   \$272,798   \$384,215   \$303,9045		Guaranteed Death Benefit	\$118,595	\$127,559	\$114,771	\$91,8954
Day 1 monthly LTC benefit   \$6,561   \$4,547   \$6,404   \$4,5595		Initial face amount	\$157,475	\$109,119	\$153,686	\$151,9525
Day 1 surrender value		Day 1 total LTC benefit	\$393,688	\$272,798	\$384,215	\$303,9045
5-year benefit         Age 85 total LTC benefits         \$393,688         \$272,798         \$384,215         \$303,9045           Age 85 monthly LTC benefits         \$6,561         \$4,547         \$6,404         \$4,5595           Age 85 surrender value         \$124,090         \$70,000         \$119,300         \$115,7375           Guaranteed Death Benefit         \$157,475         \$109,119         \$153,686         \$151,9525           Initial face amount         \$112,952         \$118,734         \$108,102         \$103,6695           Day 1 total LTC benefit         \$299,839         \$315,187         \$286,963         \$207,3385           \$10-pay;         Day 1 monthly LTC benefit         \$4,706         \$4,947         \$4,504         \$3,1105           Day 1 surrender value         N/A         \$7,000         \$6,485         N/A5           Age 85 total LTC benefits         \$627,796         \$659,932         \$600,838         \$374,4795           Age 85 monthly LTC benefits         \$9,854         \$10,359         \$9,431         \$5,6175           Age 85 surrender value         \$89,006         \$70,000         \$83,915         \$78,9625		Day 1 monthly LTC benefit	\$6,561	\$4,547	\$6,404	\$4,5595
Age 85 monthly LTC benefits \$6,561 \$4,547 \$6,404 \$4,5595 Age 85 surrender value \$124,090 \$70,000 \$119,300 \$115,737 5 Guaranteed Death Benefit \$157,475 \$109,119 \$153,686 \$151,9525 \$100,000, 10-pay; 5-year benefit 57,475 \$4,504 \$4,706 \$4,947 \$4,504 \$3,1105 Age 85 monthly LTC benefits \$9,854 \$10,359 \$9,431 \$5,6175 \$4,504 \$4,947 \$4,504 \$4,947 \$4,504 \$4,947 \$4,504 \$5,6175 \$625,000 \$4,947 \$4,504 \$5,6175 \$625,000 \$4,947 \$4,504 \$5,6175 \$625,000 \$4,947 \$4,504 \$5,6175 \$625,000 \$4,947 \$4,504 \$5,6175 \$627,796 \$659,932 \$600,838 \$374,4795 \$625 \$627,796 \$659,000 \$83,915 \$78,9625		Day 1 surrender value	N/A	\$7,000	\$9,219	N/A <sup>5</sup>
Age 85 surrender value \$124,090 \$70,000 \$119,300 \$115,737 \$  Guaranteed Death Benefit \$157,475 \$109,119 \$153,686 \$151,952 \$  Initial face amount \$112,952 \$118,734 \$108,102 \$103,669 \$  Day 1 total LTC benefit \$299,839 \$315,187 \$286,963 \$207,338 \$  Day 1 monthly LTC benefit \$4,706 \$4,947 \$4,504 \$3,110 \$  Day 1 surrender value N/A \$7,000 \$6,485 N/A \$  Age 85 total LTC benefits \$627,796 \$659,932 \$600,838 \$374,479 \$  Age 85 monthly LTC benefits \$9,854 \$10,359 \$9,431 \$5,617 \$  Age 85 surrender value \$89,006 \$70,000 \$83,915 \$78,962 \$	5-year benefit	Age 85 total LTC benefits	\$393,688	\$272,798	\$384,215	\$303,9045
Guaranteed Death Benefit \$157,475 \$109,119 \$153,686 \$151,9525    Initial face amount   \$112,952 \$118,734 \$108,102 \$103,6695     Day 1 total LTC benefit \$299,839 \$315,187 \$286,963 \$207,3385     Day 1 monthly LTC benefit \$4,706 \$4,947 \$4,504 \$3,1105     Day 1 surrender value N/A \$7,000 \$6,485 N/A5     Age 85 total LTC benefits \$627,796 \$659,932 \$600,838 \$374,4795     Age 85 monthly LTC benefits \$9,854 \$10,359 \$9,431 \$5,6175     Age 85 surrender value \$89,006 \$70,000 \$83,915 \$78,9625		Age 85 monthly LTC benefits	\$6,561	\$4,547	\$6,404	\$4,5595
Initial face amount   \$112,952   \$118,734   \$108,102   \$103,6695		Age 85 surrender value	\$124,090	\$70,000	\$119,300	\$115,737 5
Day 1 total LTC benefit       \$299,839       \$315,187       \$286,963       \$207,3385         \$10,000, 10-pay;       Day 1 monthly LTC benefit       \$4,706       \$4,947       \$4,504       \$3,1105         5-year benefit       Day 1 surrender value       N/A       \$7,000       \$6,485       N/A5         Age 85 total LTC benefits       \$627,796       \$659,932       \$600,838       \$374,4795         Age 85 monthly LTC benefits       \$9,854       \$10,359       \$9,431       \$5,6175         Age 85 surrender value       \$89,006       \$70,000       \$83,915       \$78,9625		Guaranteed Death Benefit	\$157,475	\$109,119	\$153,686	\$151,9525
\$10,000, 10-pay;         Day 1 monthly LTC benefit         \$4,706         \$4,947         \$4,504         \$3,1105           5-year benefit 3% compound inflation         Age 85 total LTC benefits         \$627,796         \$659,932         \$600,838         \$374,4795           Age 85 monthly LTC benefits         \$9,854         \$10,359         \$9,431         \$5,6175           Age 85 surrender value         \$89,006         \$70,000         \$83,915         \$78,9625		Initial face amount	\$112,952	\$118,734	\$108,102	\$103,6695
10-pay;         Day 1 surrender value         N/A         \$7,000         \$6,485         N/A <sup>5</sup> 5-year benefit 3% compound inflation         Age 85 total LTC benefits         \$627,796         \$659,932         \$600,838         \$374,479 <sup>5</sup> Age 85 monthly LTC benefits         \$9,854         \$10,359         \$9,431         \$5,617 <sup>5</sup> Age 85 surrender value         \$89,006         \$70,000         \$83,915         \$78,962 <sup>5</sup>	10-pay; 5-year benefit 3% compound	Day 1 total LTC benefit	\$299,839	\$315,187	\$286,963	\$207,3385
Day 1 surrender value         N/A         \$/,000         \$6,485         N/A <sup>3</sup> 3% compound inflation         Age 85 total LTC benefits         \$627,796         \$659,932         \$600,838         \$374,479 <sup>5</sup> Age 85 monthly LTC benefits         \$9,854         \$10,359         \$9,431         \$5,617 <sup>5</sup> Age 85 surrender value         \$89,006         \$70,000         \$83,915         \$78,962 <sup>5</sup>		Day 1 monthly LTC benefit	\$4,706	\$4,947	\$4,504	\$3,1105
Age 85 fotal LTC benefits       \$627,796       \$659,932       \$600,838       \$374,4795         Age 85 monthly LTC benefits       \$9,854       \$10,359       \$9,431       \$5,6175         Age 85 surrender value       \$89,006       \$70,000       \$83,915       \$78,9625		Day 1 surrender value	N/A	\$7,000	\$6,485	N/A <sup>5</sup>
Inflation         Age 85 monthly LTC benefits         \$9,854         \$10,359         \$9,431         \$5,617 <sup>5</sup> Age 85 surrender value         \$89,006         \$70,000         \$83,915         \$78,962 <sup>5</sup>		Age 85 total LTC benefits	\$627,796	\$659,932	\$600,838	\$374,479 <sup>5</sup>
Age 85 surrender value         \$89,006         \$70,000         \$83,915         \$78,9625		Age 85 monthly LTC benefits	\$9,854	\$10,359	\$9,431	\$5,617 <sup>5</sup>
Guaranteed Death Benefit \$112,952 \$118,734 \$108,102 \$103,669 <sup>5</sup>		Age 85 surrender value	\$89,006	\$70,000	\$83,915	\$78,962 <sup>5</sup>
		Guaranteed Death Benefit	\$112,952	\$118,734	\$108,102	\$103,669 <sup>5</sup>



- 1. Illustrated numbers reflect LTC Boost as the ROP option and the Premium Waiver for Long-Term Care Agreement.
- 2. Illustrated using Basic ROP option.
- 3. Illustrated using Maximum LTC Benefit as the ROP option.
- 4. Calculated with 25 month Acceleration of Benefits (AOB) and 25 month Continuation of Benefits Rider (COB). Total of 50 months with 20-year inflation on the AOB and COB.
- 5. Calculated with 33 month Acceleration of Benefits (AOB) and 33 month Continuation of Benefits Rider (COB). Total of 66 months with 20-year inflation on the AOB and COB.

		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III¹	MoneyGuard Fixed Advantage®2	CareMatters® II <sup>3</sup>	Asset Care®
	Initial face amount	\$154,384	\$108,245	\$149,439	\$167,3366
	Day 1 total LTC benefit	\$463,152	\$324,735	\$448,318	\$334,6726
\$10,000,	Day 1 monthly LTC benefit	\$6,433	\$4,510	\$6,227	\$3,3476
10-pay;	Day 1 surrender value	N/A	\$7,000	\$8,965	N/A <sup>6</sup>
6-year benefit	Age 85 total LTC benefits	\$463,152	\$324,735	\$448,318	\$334,6726
	Age 85 monthly LTC benefits	\$6,433	\$4,510	\$6,227	\$3,3476
	Age 85 surrender value	\$121,654	\$70,000	\$116,004	\$127,455 <sup>6</sup>
	Guaranteed Death Benefit	\$154,384	\$108,245	\$149,439	\$167,3366
	Initial face amount	\$109,502	\$115,808	\$105,053	\$121,359 <sup>6</sup>
	Day 1 total LTC benefit	\$354,152	\$374,547	\$339,762	\$242,7186
\$10,000,	Day 1 monthly LTC benefit	\$4,563	\$4,825	\$4,377	\$2,4276
10-pay	Day 1 surrender value	N/A	\$7,000	\$6,302	N/A <sup>6</sup>
6-year benefit 3% compound	Age 85 total LTC benefits	\$741,516	\$784,218	\$711,385	\$438,3806
inflation	Age 85 monthly LTC benefits	\$9,553	\$10,103	\$9,165	\$4,3846
	Age 85 surrender value	\$86,287	\$70,000	\$81,548	\$92,4366
	Guaranteed Death Benefit	\$109,502	\$115,808	\$105,053	\$121,3596
	Initial face amount	\$96,039	\$115,808	\$102,032	\$61,805
\$10,000,	Day 1 total LTC benefit	\$427,005	\$374,547	\$390,910	unlimited
10-pay maximum benefit duration <sup>7</sup> 3% compound	Day 1 monthly LTC benefit	\$4,002	\$4,825	\$4,251	\$2,472
	Day 1 surrender value	N/A	\$7,000	\$6,121	N/A
	Age 85 total LTC benefits	\$894,055	\$784,218	\$818,478	unlimited
	Age 85 monthly LTC benefits	\$8,379	\$10,103	\$8,901	\$4,465
inflation	Age 85 surrender value	\$75,679	\$70,000	\$79,204	\$47,075
	Guaranteed Death Benefit	\$96,039	\$115,808	\$102,032	\$61,805



- 1. Illustrated numbers reflect LTC Boost as the ROP option and the Premium Waiver for Long-Term Care Agreement.
- 2. Illustrated using Basic ROP option.
- 3. Illustrated using Maximum LTC Benefit as the ROP option.
- 4. Calculated with 25 month Acceleration of Benefits (AOB) and 25 month Continuation of Benefits Rider (COB). Total of 50 months with 20-year inflation on the AOB and COB.
- 5. Calculated with 33 month Acceleration of Benefits (AOB) and 33 month Continuation of Benefits Rider (COB). Total of 66 months with 20-year inflation on the AOB and COB.
- 6. Calculated with 50 month Acceleration of Benefits (AOB) and 50 month Continuation of Benefits Rider (COB). Total of 100 months with 20-year inflation on the AOB and COB.
- 7. Maximum benefit duration allowed with 3% compound inflation illustrated. For Securian it is 8 years, for Lincoln it is 6 years, for Nationwide it is 7 years, and for OneAmerica it is lifetime.

All illustration and benchmarking data provided by Competitor Illustration Software, January 2024.

This comparison does not take all material factors into account and must not be used with the public. These factors include but are not limited to account options, rider availability, surrender periods or fees and expenses. For information regarding these and other factors please consult each company's respective policies.

Please keep in mind that the primary reason to purchase a life insurance product is the death benefit.

Life insurance products contain fees, such as mortality and expense charges, and may contain restrictions, such as surrender periods.

Insurance policy guarantees are subject to the financial strength and claims-paying ability of the issuing insurance company. SecureCare III may not be available in all states. Product features, including limitations and exclusions, may vary by state. SecureCare III includes the Acceleration for Long-Term Care Agreement and Extension of Long-Term Care Agreement. These two agreements are tax qualified long-term care agreements that cover care such as nursing care, home and communitybased care, and informal care as defined in the agreement. These agreements provide for the payment of a monthly benefit for qualified long-term care services. These agreements are intended to provide federally tax qualified long-term care insurance benefits under Section 7702B of the Internal Revenue Code, as amended. However, due to uncertainty in the tax law, benefits paid under these agreements may be taxable. Please ensure that your clients consult a tax advisor regarding long-term care benefit payments, or when taking a loan or

The optional Long-Term Care Inflation Protection Agreement is available with 3% simple interest, 3% compound interest, 5% simple interest or 5% compound interest.

withdrawal from a life insurance contract.

Additional agreements may be available. Agreements may be subject to additional costs and restrictions. Agreements may not be available in all states or may exist under a different name in various states and may not be available in combination with other agreements.

The death proceeds will be reduced by a long-term care or terminal illness benefit payment under this policy. Clients should consult a tax advisor regarding long-term care benefit payments, terminal illness benefit payments, or when taking a loan or withdrawal from a life insurance contract.

Upon surrender, the policy owner will receive the surrender value proceeds. The surrender value proceeds may not equal the sum of premiums paid. Surrenders are subject to the return of premium option selected and the premium vesting schedule (if applicable). For more information regarding return of premium options, please consult with your financial professional. This information should not be considered as tax or legal advice. Clients should consult their tax or legal advisor regarding their own tax or legal situation.

These are general marketing materials and, accordingly, should not be considered investment advice or a recommendation that any particular product or feature is appropriate or suitable for any particular individual. These materials are based on hypothetical scenarios and are not designed for any particular individual or group of individuals (for example, any demographic group by age or occupation). The materials were prepared for financial professionals who are experienced in investment and/or insurance matters. As a result, they should not be reviewed or relied on by any other persons. Securian Financial Group, and its subsidiaries, have a financial interest in the sale of their products.

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