

SecureCare™ III

Long-term care and nonparticipating whole life insurance

Insurance products issued by: Minnesota Life Insurance Company

SecureCare III competitive comparison

Single pay

See where SecureCare III ranks #1 in single-pay scenarios

The following hypothetical examples are for illustrative purposes only. Each table compares SecureCare III, a long-term care (LTC) and nonparticipating whole life policy, to policies from three other companies using the most commonly illustrated return of premium option for each carrier.

The comparisons help emphasize why it's so important to start discussing LTC with your clients earlier in life. Younger clients typically have a better chance of being approved for coverage, and they can potentially receive a higher initial face amount and LTC benefits.



Discover SecureCare III marketing resources

securian.com/securecare-tools



Questions?

Call Your SecureCare Sales Support Team today:

1-877-696-6654

(Securian Financial and Broker-Dealer)

1-888-900-1962

(Independent Brokerage)

60-year-old male, non-tobacco underwriting rating with couples discount

		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III¹	MoneyGuard Fixed Advantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$207,455	\$153,545	\$201,982	\$179,5394
	Day 1 total LTC benefit	\$414,910	\$307,090	\$403,964	\$359,0784
¢100.000	Day 1 monthly LTC benefit	\$8,644	\$6,398	\$8,416	\$7,1824
\$100,000	Day 1 surrender value	\$95,737	\$70,000	\$87,580	\$78,7674
4-year benefit	Age 85 total LTC benefits	\$414,910	\$307,090	\$403,964	\$359,0784
no inflation	Age 85 monthly LTC benefits	\$8,644	\$6,398	\$8,416	\$7,1824
	Age 85 surrender value	\$169,703	\$70,000	\$163,513	\$142,6044
	Guaranteed death benefit	\$207,455	\$153,545	\$201,982	\$179,5394
	Initial face amount	\$161,993	\$176,200	\$156,047	\$137,044 ⁴
	Day 1 total LTC benefit	\$338,859	\$368,578	\$326,421	\$274,0884
\$100,000	Day 1 monthly LTC benefit	\$6,750	\$7,342	\$6,502	\$5,4824
4-year benefit	Day 1 surrender value	\$74,757	\$70,000	\$67,663	\$60,1244
3% compound	Age 85 total LTC benefits	\$709,496	\$771,720	\$683,453	\$495,0394
inflation .	Age 85 monthly LTC benefits	\$14,132	\$15,372	\$13,614	\$9,9014
	Age 85 surrender value	\$132,514	\$70,000	\$126,326	\$108,8514
	Guaranteed death benefit	\$161,993	\$176,200	\$156,047	\$137,0444
	Initial face amount	\$204,217	\$151,733	\$200,091	\$187,557 ⁵
	Day 1 total LTC benefit	\$510,543	\$379,333	\$500,228	\$375,1145
\$100,000	Day 1 monthly LTC benefit	\$8,509	\$6,322	\$8,337	\$5,6275
	Day 1 surrender value	\$94,242	\$70,000	\$86,760	\$82,2855
5-year benefit	Age 85 total LTC benefits	\$510,543	\$379,333	\$500,228	\$375,1145
no inflation	Age 85 monthly LTC benefits	\$8,509	\$6,322	\$8,337	\$5,6275
	Age 85 surrender value	\$167,054	\$70,000	\$161,982	\$148,9735
	Guaranteed death benefit	\$204,217	\$151,733	\$200,091	\$187,5575
	Initial face amount	\$157,907	\$174,079	\$154,245	\$149,109 ⁵
	Day 1 total LTC benefit	\$419,175	\$462,105	\$409,454	\$298,2185
\$100,000 5-year benefit 3% compound	Day 1 monthly LTC benefit	\$6,579	\$7,253	\$6,427	\$4,4735
	Day 1 surrender value	\$72,871	\$70,000	\$66,881	\$65,4175
	Age 85 total LTC benefits	\$877,660	\$967,545	\$857,306	\$538,6205
inflation	Age 85 monthly LTC benefits	\$13,776	\$15,187	\$13,456	\$8,0795
	Age 85 surrender value	\$129,172	\$70,000	\$124,868	\$118,4345
	Guaranteed death benefit	\$157,907	\$174,079	\$154,245	\$149,1095



- 1. Illustrated numbers reflect LTC Boost as the ROP option.
- 2. Illustrated using Basic ROP option.
- 3. Illustrated using Maximum LTC Benefit as the ROP option.
- 4. Calculated with 25 month Acceleration of Benefits (AOB) and 25 month Continuation of Benefits Rider (COB). Total of 50 months with 20-year inflation on the AOB and COB.
- 5. Calculated with 33 month Acceleration of Benefits (AOB) and 33 month Continuation of Benefits Rider (COB). Total of 66 months with 20-year inflation on the AOB and COB.

		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III ¹	MoneyGuard Fixed Advantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$202,474	\$148,606	\$198,183	\$196,6456
	Day 1 total LTC benefit	\$607,422	\$445,818	\$594,549	\$393,2906
\$100,000	Day 1 monthly LTC benefit	\$8,436	\$6,192	\$8,258	\$3,9336
	Day 1 surrender value	\$93,438	\$70,000	\$85,933	\$86,2726
6-year benefit	Age 85 total LTC benefits	\$607,422	\$445,818	\$594,549	\$393,2906
no inflation	Age 85 monthly LTC benefits	\$8,436	\$6,192	\$8,258	\$3,9336
	Age 85 surrender value	\$165,629	\$70,000	\$160,437	\$156,1916
	Guaranteed death benefit	\$202,474	\$148,606	\$198,183	\$196,6456
	Initial face amount	\$155,738	\$172,012	\$153,233	\$165,741 ⁶
	Day 1 total LTC benefit	\$503,689	\$556,322	\$495,586	\$165,741
¢100.000	Day 1 monthly LTC benefit	\$6,489	\$336,322	\$6,385	\$3,315 ⁶
\$100,000	Day 1 surrender value	\$71,870	\$7,107	\$66,442	\$5,515° \$72,714°
6-year benefit	Age 85 total LTC benefits		\$1,164,814	\$1,037,648	\$598,700°
3% compound inflation	Age 85 monthly LTC benefits	\$1,054,612 \$13,587	\$1,184,814	\$1,037,646	\$5,987 ⁶
illianon	Age 85 surrender value	\$13,367	\$70,000	\$124,048	\$3,967° \$131,645°
	Guaranteed death benefit	\$155,738	\$172,012	\$153,233	\$165,741 ⁶
	Obditatilieed dealif belletii	ψ155,750	Ψ1/2,012	ψ133,233	ψ105,741
	Initial face amount	\$143,226	\$172,012	\$151,962	\$114,045
\$100,000	Day 1 total LTC benefit	\$636,807	\$556,322	\$582,202	Unlimited
maximum	Day 1 monthly LTC benefit	\$5,968	\$7,167	\$6,332	\$4,562
benefit duration ⁷	Day 1 surrender value	\$66,096	\$70,000	\$65,891	\$50,034
	Age 85 total LTC benefits	\$1,333,332	\$1,164,814	\$1,219,003	Unlimited
3% compound	Age 85 monthly LTC benefits	\$12,495	\$15,007	\$13,257	\$8,239
inflation	Age 85 surrender value	\$117,162	\$70,000	\$123,020	\$90,584
	Guaranteed death benefit	\$143,226	\$172,012	\$151,962	\$114,045

KEY SecureCare III ranks #1
SecureCare III ranks #2

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^{2.} Illustrated using Basic ROP option.

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^{7.} Calculated with maximum benefit duration allowed with 3% compound inflation option. For Securian Financial the maximum benefit duration is 8 years, Lincoln is 6 years, Nationwide is 7 years, and OneAmerica's max benefit duration is lifetime.

60-year-old female, non-tobacco underwriting rating with couples discount

		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III¹	MoneyGuard Fixed Advantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$198,996	\$141,659	\$193,465	\$189,5264
	Day 1 total LTC benefit	\$397,992	\$283,318	\$386,930	\$379,0524
\$100,000	Day 1 monthly LTC benefit	\$8,292	\$5,902	\$8,061	\$7,5814
	Day 1 surrender value	\$84,379	\$70,000	\$76,577	\$75,9644
4-year benefit	Age 85 total LTC benefits	\$397,992	\$283,318	\$386,930	\$379,0524
no inflation	Age 85 monthly LTC benefits	\$8,292	\$5,902	\$8,061	\$7,5814
	Age 85 surrender value	\$156,808	\$70,000	\$150,179	\$144,3564
	Guaranteed death benefit	\$198,996	\$141,659	\$193,465	\$189,5264
	Initial face amount	\$145,283	\$158,081	\$138,887	\$122,135 ⁴
	Day 1 total LTC benefit	\$303,905	\$330,676	\$290,526	\$244,2704
\$100,000	Day 1 monthly LTC benefit	\$6,053	\$6,587	\$5,787	\$4,8854
4-year benefit	Day 1 surrender value	\$61,603	\$70,000	\$54,974	\$48,9534
3% compound	Age 85 total LTC benefits	\$636,309	\$692,362	\$608,296	\$441,1834
inflation	Age 85 monthly LTC benefits	\$12,675	\$13,791	\$12,117	\$8,8244
	Age 85 surrender value	\$114,483	\$70,000	\$107,813	\$93,0274
	Guaranteed death benefit	\$145,283	\$158,081	\$138,887	\$122,135 ⁴
	Initial face amount	\$192,912	\$138,634	\$188,193	\$204,850 ⁵
	Day 1 total LTC benefit	\$482,280	\$338,073	\$470,484	\$409,7005
\$100,000	Day 1 monthly LTC benefit	\$8,038	\$5,635	\$7,841	\$6,1465
	Day 1 surrender value	\$81,799	\$70,000	\$74,490	\$82,1065
5-year benefit	Age 85 total LTC benefits	\$482,280	\$338,073	\$470,484	\$409,7005
no inflation	Age 85 monthly LTC benefits	\$8,038	\$5,635	\$7,841	\$6,1465
	Age 85 surrender value	\$152,014	\$70,000	\$146,087	\$156,0285
	Guaranteed death benefit	\$192,912	\$135,229	\$188,193	\$204,8505
	Initial face amount	\$138,370	\$147,145	\$130,962	\$136,945 ⁵
	Day 1 total LTC benefit	\$367,313	\$390,607	\$347,649	\$273,8905
\$100,000 5-Year benefit 3% compound	Day 1 monthly LTC benefit	\$5,765	\$6,131	\$5,457	\$4,1085
	Day 1 surrender value	\$58,672	\$70,000	\$51,837	\$54,8895
	Age 85 total LTC benefits	\$769,071	\$817,843	\$727,899	\$494,6815
inflation	Age 85 monthly LTC benefits	\$12,072	\$12,837	\$11,425	\$7,4205
	Age 85 surrender value	\$109,035	\$70,000	\$101,661	\$104,3075
	Guaranteed death benefit	\$138,370	\$147,145	\$130,962	\$136,9455



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^{2.} Illustrated using Basic ROP option.

^{3.} Illustrated using Maximum LTC Benefit as the ROP option.

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		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III¹	MoneyGuard Fixed Advantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$189,125	\$138,221	\$183,643	\$226,9526
	Day 1 total LTC benefit	\$567,375	\$402,435	\$550,928	\$453,9046
\$100,000	Day 1 monthly LTC benefit	\$7,880	\$5,589	\$7,652	\$4,5396
6-year benefit	Day 1 surrender value	\$80,194	\$70,000	\$72,689	\$90,9656
_	Age 85 total LTC benefits	\$567,375	\$402,435	\$550,928	\$453,9046
no inflation	Age 85 monthly LTC benefits	\$7,880	\$5,589	\$7,652	\$4,5396
	Age 85 surrender value	\$149,030	\$70,000	\$142,555	\$172,8636
	Guaranteed death benefit	\$189,125	\$134,145	\$183,643	\$226,9526
	Initial face amount	\$134,144	\$143,519	\$128,349	\$162,335 ⁶
	Day 1 total LTC benefit	\$433,849	\$464,170	\$415,107	\$324,670 ⁶
\$100,000	Day 1 monthly LTC benefit	\$5,589	\$5,980	\$5,348	\$3,2476
6-year benefit	Day 1 surrender value	\$56,880	\$70,000	\$50,803	\$65,0656
3% compound	Age 85 total LTC benefits	\$908,384	\$971,868	\$869,143	\$586,396 ⁶
inflation	Age 85 monthly LTC benefits	\$11,703	\$12,521	\$11,197	\$5,8646
	Age 85 surrender value	\$105,705	\$70,000	\$99,632	\$123,6466
	Guaranteed death benefit	\$134,144	\$143,519	\$128,349	\$162,335 ⁶
	Initial face amount	\$117,652	\$143,519	\$121,814	\$82,343
\$100,000	Day 1 total LTC benefit	\$523,101	\$464,170	\$466,699	Unlimited
	Day 1 monthly LTC benefit	\$4,902	\$5,980	\$5,076	\$3,294
maximum benefit duration ⁷	Day 1 surrender value	\$49,887	\$70,000	\$48,216	\$33,004
	Age 85 total LTC benefits	\$1,095,256	\$971,868	\$977,164	Unlimited
3% compound	Age 85 monthly LTC benefits	\$10,264	\$12,521	\$10,627	\$5,949
inflation	Age 85 surrender value	\$92,710	\$70,000	\$94,560	\$62,718
	Guaranteed death benefit	\$117,652	\$143,519	\$121,814	\$82,343



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^{7.} Calculated with maximum benefit duration allowed with 3% compound inflation option. For Securian Financial the maximum benefit duration is 8 years, Lincoln is 6 years, Nationwide is 7 years, and OneAmerica's max benefit duration is lifetime.

65-year-old male, non-tobacco underwriting rating with couples discount

		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III¹	MoneyGuard Fixed Advantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$174,042	\$129,652	\$168,843	\$158,483 ⁴
	Day 1 total LTC benefit	\$348,084	\$259,304	\$337,671	\$316,9664
\$100,000	Day 1 monthly LTC benefit	\$7,252	\$5,402	\$7,035	\$6,3394
	Day 1 surrender value	\$92,232	\$70,000	\$84,974	\$80,5634
4-year benefit	Age 85 total LTC benefits	\$348,084	\$259,304	\$337,671	\$316,9664
no inflation	Age 85 monthly LTC benefits	\$7,252	\$5,402	\$7,035	\$6,3394
	Age 85 surrender value	\$142,371	\$70,000	\$136,679	\$125,880 ⁴
	Guaranteed death benefit	\$174,042	\$129,652	\$168,836	\$158,483 ⁴
	Initial face amount	\$138,759	\$146,243	\$130,979	\$119,9974
	Day 1 total LTC benefit	\$290,258	\$305,913	\$273,984	\$239,9944
\$100,000	Day 1 monthly LTC benefit	\$5,782	\$6,093	\$5,457	\$4,8004
4-year benefit	Day 1 surrender value	\$73,534	\$70,000	\$65,921	\$60,9994
3% compound	Age 85 total LTC benefits	\$524,238	\$552,513	\$494,845	\$420,8344
inflation	Age 85 monthly LTC benefits	\$10,442	\$11,006	\$9,857	\$8,4174
	Age 85 surrender value	\$113,508	\$70,000	\$106,033	\$95,3114
	Guaranteed death benefit	\$138,759	\$146,243	\$130,979	\$119,9974
	Initial face amount	\$170,971	\$128,328	\$166,062	\$166,8785
	Day 1 total LTC benefit	\$427,428	\$320,820	\$415,154	\$333,7565
\$100,000	Day 1 monthly LTC benefit	\$7,124	\$5,347	\$6,919	\$5,0065
5-year benefit	Day 1 surrender value	\$90,605	\$70,000	\$83,578	\$84,8315
	Age 85 total LTC benefits	\$427,428	\$320,820	\$415,154	\$333,7565
no inflation	Age 85 monthly LTC benefits	\$7,124	\$5,347	\$6,919	\$5,0065
	Age 85 surrender value	\$139,858	\$70,000	\$134,434	\$132,5485
	Guaranteed death benefit	\$170,971	\$128,328	\$166,062	\$166,8785
	Initial face amount	\$135,148	\$142,632	\$124,974	\$131,6115
	Day 1 total LTC benefit	\$358,760	\$378,626	\$331,751	\$263,2225
\$100,000	Day 1 monthly LTC benefit	\$5,631	\$5,943	\$5,207	\$3,9485
5-year benefit 3% compound	Day 1 surrender value	\$71,621	\$70,000	\$62,899	\$66,9035
	Age 85 total LTC benefits	\$647,960	\$683,841	\$599,180	\$461,565 ⁵
inflation	Age 85 monthly LTC benefits	\$10,171	\$10,734	\$9,405	\$6,9235
	Age 85 surrender value	\$110,554	\$70,000	\$101,171	\$104,536 ⁵
	Guaranteed death benefit	\$135,148	\$142,632	\$124,974	\$131,611 ⁵



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- 2. Illustrated using Basic ROP option.
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		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III ¹	MoneyGuard Fixed Advantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$169,347	\$126,601	\$164,275	\$175,9076
	Day 1 total LTC benefit	\$508,041	\$379,804	\$492,825	\$351,8146
\$100,00	Day 1 monthly LTC benefit	\$7,056	\$5,275	\$6,845	\$3,5186
	Day 1 surrender value	\$89,744	\$70,000	\$82,679	\$89,4216
6-year benefit	Age 85 total LTC benefits	\$508,041	\$379,804	\$492,825	\$351,8146
no inflation	Age 85 monthly LTC benefits	\$7,056	\$5,275	\$6,845	\$3,5186
	Age 85 surrender value	\$138,530	\$70,000	\$132,987	\$139,7196
	Guaranteed death benefit	\$169,347	\$126,601	\$164,275	\$175,9076
	Initial face amount	\$133,253	\$141,502	\$124,198	\$147,362 ⁶
	Day 1 total LTC benefit	\$430,968	\$457,647	\$401,682	\$294,7246
\$100,000	Day 1 monthly LTC benefit	\$5,552	\$5,896	\$5,175	\$2,9476
6-year benefit	Day 1 surrender value	\$70,616	\$70,000	\$62,508	\$74,9106
3% compound	Age 85 total LTC benefits	\$778,375	\$826,560	\$725,482	\$516,8046
inflation .	Age 85 monthly LTC benefits	\$10,028	\$10,649	\$9,346	\$5,1686
	Age 85 surrender value	\$109,004	\$70,000	\$100,543	\$117,0476
	Guaranteed death benefit	\$133,253	\$141,502	\$124,198	\$147,362 ⁶
	Initial face amount	\$122,740	\$141,502	\$117,663	\$99,092
¢400.000	Day 1 total LTC benefit	\$545,723	\$457,647	\$450,793	Unlimited
\$100,000	Day 1 monthly LTC benefit	\$5,114	\$5,896	\$4,903	\$3,964
maximum benefit	Day 1 surrender value	\$65,045	\$70,000	\$59,219	\$50,372
duration ⁷	Age 85 total LTC benefits	\$985,636	\$826,560	\$814,182	Unlimited
3% compound	Age 85 monthly LTC benefits	\$9,237	\$10,649	\$8,855	\$6,950
inflation	Age 85 surrender value	\$100,404	\$70,000	\$95,253	\$78,707
	Guaranteed death benefit	\$122,740	\$141,502	\$117,663	\$99,092

KEY SecureCare III ranks #1
SecureCare III ranks #2

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65-year-old female, non-tobacco underwriting rating with couples discount

		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III¹	MoneyGuard FixedAdvantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$163,832	\$128,796	\$158,947	\$161,162 ⁴
	Day 1 total LTC benefit	\$327,664	\$257,592	\$317,894	\$322,3244
\$100,000	Day 1 monthly LTC benefit	\$6,826	\$5,367	\$6,623	\$6,446 ⁴
	Day 1 surrender value	\$80,202	\$70,000	\$73,404	\$75,276 ⁴
4-year benefit	Age 85 total LTC benefits	\$327,664	\$257,592	\$317,894	\$322,3244
no inflation	Age 85 monthly LTC benefits	\$6,826	\$5,367	\$6,623	\$6,446 ⁴
	Age 85 surrender value	\$129,099	\$70,000	\$123,384	\$122,7524
	Guaranteed death benefit	\$163,832	\$128,796	\$158,947	\$161,1624
	Initial face amount	\$123,043	\$128,428	\$114,126	\$104,579 ⁴
	Day 1 total LTC benefit	\$257,383	\$268,647	\$238,731	\$209,1584
\$100,000	Day 1 monthly LTC benefit	\$5,127	\$5,351	\$4,755	\$4,183 ⁴
4-year benefit	Day 1 surrender value	\$60,234	\$70,000	\$52,705	\$48,8474
3% compound	Age 85 total LTC benefits	\$464,862	\$485,207	\$431,174	\$366,7634
inflation	Age 85 monthly LTC benefits	\$9,260	\$9,665	\$8,589	\$7,335 ⁴
	Age 85 surrender value	\$96,958	\$70,000	\$88,592	\$79,655 ⁴
	Guaranteed death benefit	\$123,043	\$128,428	\$114,126	\$104,5794
	Initial face amount	\$158,203	\$127,792	\$152,878	\$174,681 ⁵
	Day 1 total LTC benefit	\$395,508	\$319,480	\$382,195	\$349,3625
\$100,000	Day 1 monthly LTC benefit	\$6,592	\$5,325	\$6,370	\$5,2405
	Day 1 surrender value	\$77,446	\$70,000	\$70,602	\$81,5905
5-year benefit	Age 85 total LTC benefits	\$395,508	\$319,480	\$382,195	\$349,3625
no inflation	Age 85 monthly LTC benefits	\$6,592	\$5,325	\$6,370	\$5,240⁵
	Age 85 surrender value	\$124,664	\$70,000	\$118,673	\$133,0945
	Guaranteed death benefit	\$158,203	\$127,792	\$152,878	\$174,6815
	Initial face amount	\$117,017	\$121,800	\$105,379	\$117,332 ⁵
	Day 1 total LTC benefit	\$310,630	\$314,646	\$279,736	\$234,6645
\$100,000 5-year benefit 3% compound	Day 1 monthly LTC benefit	\$4,876	\$4,939	\$4,391	\$3,5205
	Day 1 surrender value	\$57,284	\$70,000	\$48,666	\$54,8035
	Age 85 total LTC benefits	\$561,033	\$568,285	\$505,234	\$411,488 ⁵
inflation	Age 85 monthly LTC benefits	\$8,806	\$8,920	\$7,930	\$6,172 ⁵
	Age 85 surrender value	\$92,209	\$70,000	\$81,802	\$89,3685
	Guaranteed death benefit	\$117,017	\$118,530	\$105,379	\$117,3325



- 1. Illustrated numbers reflect LTC Boost as the ROP option.
- 2. Illustrated using Basic ROP option.
- 3. Illustrated using Maximum LTC Benefit as the ROP option.
- 4. Calculated with 25 month Acceleration of Benefits (AOB) and 25 month Continuation of Benefits Rider (COB). Total of 50 months with 20-year inflation on the AOB and COB.
- 5. Calculated with 33 month Acceleration of Benefits (AOB) and 33 month Continuation of Benefits Rider (COB). Total of 66 months with 20-year inflation on the AOB and COB.

		Securian Financial	Lincoln Financial Group	Nationwide®	OneAmerica®
		SecureCare III¹	MoneyGuard FixedAdvantage®2	CareMatters® II³	Asset Care®
	Initial face amount	\$154,745	\$126,365	\$148,571	\$195,3356
	Day 1 total LTC benefit	\$464,235	\$379,095	\$445,714	\$390,6706
\$100,000	Day 1 monthly LTC benefit	\$6,448	\$5,265	\$6,190	\$3,9076
6-year benefit	Day 1 surrender value	\$75,754	\$70,000	\$68,613	\$91,2376
-	Age 85 total LTC benefits	\$464,235	\$379,095	\$445,714	\$390,6706
no inflation	Age 85 monthly LTC benefits	\$6,448	\$5,265	\$6,190	\$3,9076
	Age 85 surrender value	\$121,939	\$70,000	\$115,330	\$148,7816
	Guaranteed death benefit	\$154,745	\$126,365	\$148,571	\$195,3356
	Initial face amount	\$113,359	\$121,800	\$101,840	\$139,273 ⁶
	Day 1 total LTC benefit	\$366,626	\$371,895	\$329,370	\$278,5466
\$100,000	Day 1 monthly LTC benefit	\$4,723	\$4,791	\$4,243	\$2,7856
6-year benefit	Day 1 surrender value	\$55,494	\$70,000	\$47,031	\$65,0526
3% compound	Age 85 total LTC benefits	\$662,168	\$671,683	\$594,878	\$488,4366
inflation .	Age 85 monthly LTC benefits	\$8,531	\$8,654	\$7,664	\$4,8846
	Age 85 surrender value	\$89,327	\$70,000	\$79,054	\$106,080 6
	Guaranteed death benefit	\$113,359	\$114,988	\$101,840	\$139,2736
	Initial face amount	\$99,489	\$121,800	\$93,666	\$69,164
\$100,000	Day 1 total LTC benefit	\$442,345	\$371,895	\$358,854	Unlimited
maximum benefit duration ⁷	Day 1 monthly LTC benefit	\$4,145	\$4,791	\$3,903	\$2,767
	Day 1 surrender value	\$48,704	\$70,000	\$43,256	\$32,305
	Age 85 total LTC benefits	\$798,924	\$671,683	\$648,131	Unlimited
3% compound	Age 85 monthly LTC benefits	\$7,487	\$8,654	\$7,049	\$4,851
inflation	Age 85 surrender value	\$78,397	\$70,000	\$72,709	\$52,680
	Guaranteed death benefit	\$99,489	\$114,988	\$100,000	\$69,164

KEY SecureCare III ranks #1
SecureCare III ranks #2

- 1. Illustrated numbers reflect LTC Boost as the ROP option.
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- 4. Calculated with 25 month Acceleration of Benefits (AOB) and 25 month Continuation of Benefits Rider (COB). Total of 50 months with 20-year inflation on the AOB and COB.
- 5. Calculated with 33 month Acceleration of Benefits (AOB) and 33 month Continuation of Benefits Rider (COB). Total of 66 months with 20-year inflation on the AOB and COB.
- 6. Calculated with 50 month Acceleration of Benefits (AOB) and 50 month Continuation of Benefits Rider (COB). Total of 100 months with 20-year inflation on the AOB and COB.
- 7. Calculated with maximum benefit duration allowed with 3% compound inflation option. For Securian Financial the maximum benefit duration is 8 years, Lincoln is 6 years, Nationwide is 7 years, and OneAmerica's max benefit duration is lifetime.

All illustration and benchmarking data provided by Competitor Illustration Software, January 2024.

This comparison does not take all material factors into account and must not be used with the public. These factors include but are not limited to account options, rider availability, surrender periods or fees and expenses. For information regarding these and other factors please consult each company's respective policies.

Please keep in mind that the primary reason to purchase a life insurance product is the death benefit.

Life insurance products contain fees, such as mortality and expense charges, and may contain restrictions, such as surrender periods.

Insurance policy guarantees are subject to the financial strength and claims-paying ability of the issuing insurance company. SecureCare III may not be available in all states. Product features, including limitations and exclusions, may vary by state. SecureCare III includes the Acceleration for Long-Term Care Agreement and Extension of Long-Term Care Agreement. These two agreements are tax qualified long-term care agreements that cover care such as nursing care, home and communitybased care, and informal care as defined in the agreement. These agreements provide for the payment of a monthly benefit for qualified long-term care services. These agreements are intended to provide federally tax qualified long-term care insurance benefits under Section 7702B of the Internal Revenue Code, as amended. However, due to uncertainty in the tax law, benefits paid under these agreements may be taxable. Please ensure that your clients consult a tax advisor regarding

The optional Long-Term Care Inflation Protection Agreement is available with 3% simple interest, 3% compound interest, 5% simple interest or 5% compound interest.

long-term care benefit payments, or when taking a loan or

withdrawal from a life insurance contract.

Additional agreements may be available. Agreements may be subject to additional costs and restrictions. Agreements may not be available in all states or may exist under a different name in various states and may not be available in combination with other agreements.

The death proceeds will be reduced by a long-term care or terminal illness benefit payment under this policy. Clients should consult a tax advisor regarding long-term care benefit payments, terminal illness benefit payments, or when taking a loan or withdrawal from a life insurance contract.

Upon surrender, the policy owner will receive the surrender value proceeds. The surrender value proceeds may not equal the sum of premiums paid. Surrenders are subject to the return of premium option selected and the premium vesting schedule (if applicable). For more information regarding return of premium options, please consult with your financial professional.

This information should not be considered as tax or legal advice. Clients should consult their tax or legal advisor regarding their own tax or legal situation.

These are general marketing materials and, accordingly, should not be considered investment advice or a recommendation that any particular product or feature is appropriate or suitable for any particular individual. These materials are based on hypothetical scenarios and are not designed for any particular individual or group of individuals (for example, any demographic group by age or occupation). The materials were prepared for financial professionals who are experienced in investment and/or insurance matters. As a result, they should not be reviewed or relied on by any other persons. Securian Financial Group, and its subsidiaries, have a financial interest in the sale of their products.

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